

BROOKSIDE AFRICA LTD.

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BROOKSIDE DAIRY UGANDA LTD.

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2010



ISO 45001 - 20



Discussed



nya Bureau of al Certification

Kenya Bureau of Standards StandardizationMark





OVERVIEW

Brookside Africa Ltd is an international integrated milk and value-added dairy products company.

At Brookside Africa, we process and market a wide range of quality **farm fresh milk, long life milk, butter, ghee, yoghurts and milk powder** using the highest globally-recognized food safety standards.

Number of employees:

3200



Origin of ownership:

Kenya

Milk collection:

160,000 farmers



Geographical presence:

Botswana, Burundi, Djibouti, Democratic Republic Of Congo, Ethiopia, Egypt, Kenya, Mauritius, Malaysia, Rwanda, Somalia, Syria, Somaliland, Sudan, Seychelles, Tanzania and Uganda.





WELCOME TO BROOKSIDE DAIRY

Thank you for choosing to partner with Brookside Dairy Africa Ltd

I would like to take this opportunity to share a brief overview of our country, company, vision, our humble beginnings and an ongoing journey for over two decades.

Kenya is the largest economy in East Africa, with a gross domestic product (GDP) of 75 billion USD (2017). Agriculture is fundamental in economic development, as it contributes 35% of the GDP and constitutes 40% of the export earnings. The dairy sub sector contributes about 8% to the total GDP with an annual milk production of 3.43 billion liters.

Brookside was founded in 1993 to create a Shared Value approach to the Dairy industry in Kenya, establishing the first privately owned Dairy processor in the Country.

Twenty six years ago, we begun the journey by processing, packaging and marketing 5,000 liters daily of one brand of fresh milk. We have since grown to 6 various categories and six brands of high quality dairy products. In addition we have increased our processing capacity to 1,000,000 liters daily.

The quality assurance of our products begins at the farm-gates of Kenya's pristine raw milk sheds, through our state-of-the-art processing plant where we ensure that only the best dairy products make it to our customers. Through our vast distribution network, we serve a diverse profile of consumers across 22 countries within Africa and Asia.

Through constant market needs research, we have stood out with our product innovations that are premised on quality and tailored to meet the ever changing needs of our consumers.

We offer the largest array of dairy products in the region constituting fresh milk, long life and traditional cultured products, creams, fats and milk powder.

Our fidelity to quality has been the main driver of our business success, which enables us to satisfy the needs of our customers.

Our journey and vision continue to drive us to further develop a sustainable value chain in the dairy industry across our continent, whilst strengthening our position through quality exports for shared value.

The shared vision and purpose with our investment partners has delivered quantum growth of our global footprint in the dairy industry. This integral part of the journey begun through our affiliation with Danone, a leading global dairy processor that further raises our benchmarking standards. Together, we have created shared value for the communities and wider society.

I thank you for choosing to partner with Brookside to further assist us to contribute and participate towards overall Dairy Development and future of our beautiful African Continent, our Mission goes beyond value addition and Market recognition.

Asante Sana (Thank you Very Much),

Muhoho Kempatter.

Muhoho Kenyatta
Founder & Executive Chairman
Brookside Africa Ltd.





Brookside Africa Ltd is committed to being the market leader in East, Central and Sub-Saharan Africa and to be the benchmark company in the Dairy Industry in Africa.



Brookside Africa Ltd operations are focused in the processing and safe packaging of milk and milk products.

Committed to lead the market in terms of quality of our products and excellence in customer service.





OUR COMMITMENT

Brookside Africa Ltd is committed to achieving high standards in every aspect of our business: in milk procurement, dairy products processing, storage and sales, thereby providing the customers with safe, quality and wholesome products while using efficient services to compliment the entire process.

We are committed to produce using the highest manufacturing, storage and handling practices that assure the highest level of hygiene and food safety standards consistently and sustainably.



FOOD SAFETY AND QUALITY POLICY

Brookside Africa Ltd in cognizance to its purpose, context and strategic direction, is committed to achieving high standards in every aspect of our value chain in procurement, processing, storage and distribution thereby providing our consumers with safe, quality and wholesome products focused on quality and efficient service.



ENVIRONMENTAL POLICY

Brookside Africa Ltd in consideration of it's context, is committed to reducing its environmental impacts throughout our processes of milk procurement, processing, storage and distribution.



HEALTH AND SAFETY POLICY

Brookside Africa Ltd is committed to ensuring provision of a safe and healthy workplace for all it's staff and other stakeholders within Brookside Dairy limited workplace.

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WHY WE LEAD IN THE MARKET

- ▶ We have the widest Regional Dairy Distribution network supplying over 200 types, variants and sizes of various branded products
- ▶ Globally recognized systems in place: FSSC, FSMS, QMS, EMS, OHS, ILS
- ▶ 48 Tests from grass to glass
- ▶ 27 approval stages
- Superior Customer feedback system
- ▶ Corporate Governance compliance
- Excellence in our corporate social responsibility practices
- Halal Certified
- ► We are affiliated to Danone a leading global Dairy Company

"Our Quality Management Systems ensure we are focused on providing you, our customer, with the assurance and confidence that meet your needs, expectations and requirements to build trust and loyalty.

Our commitment to food quality and safety ensures that the confidence and trust you place in us is fully met, today and everyday."

Quality Assurance Team



BROOKSIDE AFRICA IS CERTIFIED ON INTERNATIONAL STANDARDS IN 4 KEY CATEGORIES

CERTIFICATIONS	SYSTEMS	CERTIFICATION REMARKS
ISO-9001-2015	Quality Management System	The focus of this certification is on international efficiencies and ultimately to meet customer satisfaction/needs.
ISO-22000-2018	Food Safety	This is a certification that confirms we have a tool or system that enables an organization to control or manage food hazards across the entire supply value chain.
ISO- 14001-2015	Environment - EMS	This certification confirms our focus on environmental protection, sustainable development and social responsibility.
ISO-45001-2018	Health & Safety- OHS	This certification comfirms our key focus on providing a safe working environment across the entire supply value chain.
FSSC-22000-2018	Food Safety	This certification confirms that we have aligned our system designed to provide companies in the food industry with an ISO-based food safety management system certification that is recognized by the Global Food Safety Initaitive (GFSI)





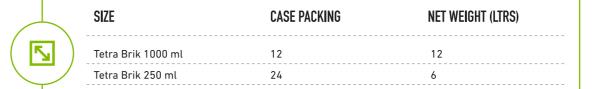
NUTRITIONAL Information	APPROXIMATE Min value per 100ml		
Energy	60 kCal		
Carbohydrates	4.2 g		
Protein	3.4 g		
Fat	3.3 g		
Potassium	122 mg		
Calcium	106 mg		
Vitamin A	97 iU		

CONTAINER CONTENTS						
		20 FEET "	DRY CONTAIN	ER"		
PRODUCT	PALLETS	CARTON/ PALLET	BOXES HIGH	LTR /PALLET	TOTAL PACKETS	TOTAL LITERAGE
FARM FRESH FULL CREAM MILK 1000ml	12	60	4	720	8,640	8,640
FARM FRESH FULL CREAM MILK 250ml	12	126	7	756	45,360	9,072
		40 FEET	"DRY CONTAI	NER"		
PRODUCT	PALLETS	CARTON/ PALLET	BOXES HIGH	LTR /PALLET	TOTAL PACKETS	TOTAL LITERAGE
FARM FRESH FULL CREAM MILK 1000ml	22	60	4	720	15,840	15,840
FARM FRESH FULL CREAM MILK 250ml	24	126	7	756	90,720	18,144

INFORMATION



Description	1000 ml with screw cap & 250 ml (with straw insert)
Shelf Life	9 months
Packaging	Tetra Brik Aseptic Packs
Storage Information	Keep at room temperature. Once opened, refrigerate at 4-8°C and consume within 3 days.





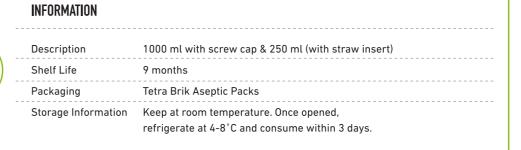


NUTRITIONAL Information	APPROXIMATE Min value per 100ml		
Energy	34 kCal		
Carbohydrates	4.2 g		
Protein	3.4 g		
Fat - Max	0.5 g		
Potassium	113 mg		
Calcium	119 mg		

CONTAINER CONTENTS						
20 FEET "DRY CONTAINER"						
PRODUCT	PALLETS	CARTON/ PALLET	BOXES HIGH	LTR /PALLET	TOTAL PACKETS	TOTAL LITERAGE
LOW FAT MILK 1000ml	12	60	4	720	8,640	8,640
LOW FAT MILK 250ml	12	126	7	756	45,360	9,072
		40 FEET	"DRY CONTAI	NER"		
PRODUCT	PALLETS	CARTON/ PALLET	BOXES HIGH	LTR /PALLET	TOTAL PACKETS	TOTAL LITERAGE
LOW FAT MILK 1000ml	22	60	4	720	15,840	15,840
LOW FAT MILK 250ml	24	126	7	756	90,720	18,144













	NUTRITIONAL Information	APPROXIMATE Min value per 100 ml
	Energy	60 kCal
	Carbohydrates	4.2 g
)	Protein	3.4 g
	Fat	3.3 g
	Potassium	122 mg
	Calcium	106 mg
	Vitamin A	97 IU
	Vitamin D	45 IU

	C	ONTAINER CO	NTENTS		
20 FEET "DRY CONTAINER"					
PRODUCT	PALLETS	CARTON/PALLET	BOXES HIGH	LTR/PALLET	TOTAL LITERAGE
DAIRYBEST LONG LIFE MILK 500ml	12	126	7	756	9,072
		40 FEET "DRY CONT	TAINER"		
PRODUCT	PALLETS	CARTON/PALLET	BOXES HIGH	LTR/PALLET	TOTAL LITERAGE
DAIRYBEST LONG LIFE MILK 500ml	22	126	7	756	16,632



INFORMATIC



Description	Pasteurized Full Cream Milk
Shelf Life	6 months
Packaging	Tetra Fino Aseptic Pack
Storage Information	Keep at room temperature. Once opened refrigerate at 4-8 ^o and consume within 3 days



NUTRITIONAL Information	APPROXIMATE Min value per 100ml
Energy	60 kCal
Carbohydrate	4.2 g
Proteins	3.4 g
Fat	3.3 g
Potassium	122 mg
Calcium	106 mg
Vitamin A	97 IU

	C	ONTAINER CO	NTENTS		
20 FEET "DRY CONTAINER"					
PRODUCT	PALLETS	CARTON/PALLET	BOXES HIGH	LTR/PALLET	TOTAL LITERAGE
FARM FRESH FULL CREAM MILK (UHT) 200ml	12	112	7	470	5,640
40 FEET "DRY CONTAINER"					
PRODUCT	PALLETS	CARTON/PALLET	BOXES HIGH	LTR/PALLET	TOTAL LITERAGE





200 ml
6 months
Tetra Classic Aseptic
Keep at room temperature. Once opened, refrigerate at 4-8 $^{\circ}$ C and consume within 3 days.

NET WEIGHT (LTRS)

4.2 L

CASE PACKING

	SIZE
S	
	Tetra Classic Aseptic





NUTRITIONAL INFORMATION	APPROXIMATE Min value per 100ml
Energy	60 kCal
Carbohydrate	4.2 g
Proteins	3.4 g
Fat	3.3 g
Potassium	122 mg
Calcium	106 mg
Vitamin A	97 IU

	CONTAINER CONTENTS				
PRODUCT	PALLETS	20 FEET "DRY CON" CARTON/PALLET		LTR/PALLET	TOTAL LITERAGE
DISNEY WHOLE MILK (UHT) 200ml	(12	112	7	470	5,640
		40 FEET "DRY CON	TAINER"		
PRODUCT	PALLETS	CARTON/PALLET	BOXES HIGH	LTR/PALLET	TOTAL LITERAGE
DISNEY WHOLE MILK (UHT) 200ml	24	112	7	470	11,280













	AP	APPROXIMATE MIN VALUE PER 100 ML				
	NUTRITIONAL INFORMATION	VANILLA AND Strawberry	CHOCOLATE			
\perp	Energy	68 kCal	77 kCal			
M	Carbohydrates	9.8 g	12 g			
Ш	Protein	3.2 g	3.2 g			
$\overline{}$	Fat max	1.8 g	1.8 g			
	Potassium	138 mg	172 mg			
	Calcium	101 mg	104 mg			
	Vitamin A	33 IU	47 IU			
	Vitamin D	45 IU	45 IU			

CONTAINER CONTENTS						
		20 FEET	"DRY CONTA	INER"		
PRODUCT	PALLETS	CARTON/ PALLET	BOXES HIGH	LTR /PALLET	TOTAL PACKETS	TOTAL LITERAGE
DAIRYFRESH FLAVOURED MILK	12	126	7	756	45,360	9,072
	40 FEET "DRY CONTAINER"					
PRODUCT	PALLETS	CARTON/ PALLET	BOXES HIGH	LTR /PALLET	TOTAL PACKETS	TOTAL LITERAGE
DAIRYFRESH FLAVOURED MILK	24	126	7	756	90,720	18,144

SIZE	CASE PACKING	NET WEIGHT (LTRS)
Tetra Brik Aseptic 250ml	24	6
Tetra Brik Aseptic 250ml	6 (gift pack) or single of assorted flavours	1.5

FLAVOURS Strawberry, Vanilla, Chocolate, Bubblegum, Banana & Coffee

Description 250 ml available in Strawberry, Vanilla, Chocolate, Bubblegum, Banana & Coffee.

Ingredients Strawberry & Bubblegum: Low fat pasteurized milk, sucrose, skimmed milk powder, stabilizer (E412, E407, E471), permitted food colour (E162) and food grade flavor.

Vanilla & Banana: Low fat pasteurized milk, sucrose, skimmed milk powder, stabilizer (E412, E407, E471) Permitted food colour (E161b) and food grade flavor.

Coffee: Low fat pasteurized milk, sucrose, skimmed milk powder, stabilizer (E412, E407, E471) caramel (E150) and food grade flavor.

Chocolate: Low Fat pasteurized milk, sucrose, skimmed milk powder, cocoa powder, stabilizer (E450) and food grade flavor.

Shelf Life 7 months



Packaging

Tetra Brik Aseptic Pack

Storage Information Keep at room temperature. Once opened, refrigerate at 4-8°C and consume within 3 days



APPI	APPROXIMATE MIN VALUE PER 100 ML			
NUTRITIONAL Information	VANILLA AND Strawberry	CHOCOLATE		
Energy	68 kCal	77 kCal		
Carbohydrates	9.8 g	12 g		
Protein	3.2 g	3.2 g		
Fat max	1.8 g	1.8 g		
Potassium	138 mg	172 mg		
Calcium	101 mg	104 mg		
Vitamin A	33 IU	47 IU		
Vitamin D	45 IU	45 IU		

CONTAINER CONTENTS						
		20 FEET	"DRY CONTA	INER"		
PRODUCT	PALLETS	CARTON/ PALLET	BOXES HIGH	LTR /PALLET	TOTAL PACKETS	TOTAL LITERAGE
DAIRYFRESH DI: FLAVOURED MIL		126	7	756	45,360	9,072
		40 FEE	T "DRY CONT	AINER"		
PRODUCT	PALLETS	CARTON/ PALLET	BOXES HIGH	LTR /PALLET	TOTAL PACKETS	TOTAL LITERAGE
DAIRYFRESH DI: FLAVOURED MIL		126	7	756	90,720	18,144

(R.)	SIZE	CASE PACKING	NET WEIGHT (LTRS)	
	Case packaging	24	4.2 L	

FLAVOURS Strawberry, Vanilla, Chocolate

INFORMATION	
Description	200 ml available in Vanilla, Chocolate, Strawberry.
Ingredients	Vanilla: Low fat pasteurized milk, sucrose, skimmed milk powder, stabilizer (E412, E407, E471)
	Permitted food colour (E161b) and food grade flavor. Chocolate: Low Fat pasteurized milk, sucrose, skimmed milk powder, cocoa powder, stabilizer (E450) and food grade flavor. Strawberry: Low fat pasteurized milk, sucrose, skimmed milk powder, stabilizer (E412, E407,E471), permitted food colour (E162) and food grade flavor.
Shelf Life	7 months
Packaging	Tetra Brik Aseptic Packs
Storage Information	Keep at room temperature. Once opened refrigerate at 4-8°C and consume within 3 days





NUTRITIONAL Information	APPROXIMATE Min value per 100g
Energy	2050 kj
Carbohydrates	38 g
Protein	26 g
Fat	26 g
Mineral	6.0 g (Max)
Moisture content	4.0 g (Max)

(CONTAINER CONTENTS		
	20 FEET "DRY CONTAINER"		
PRODUCT	TOTAL BAGS		
MILK POWDER	500		
Without pallets			
	40 FEET "DRY CONTAINER"		
PRODUCT	TOTAL BAGS		
MILK POWDER	1000		
Without pallets			









NUTRITIONAL Information	APPROXIMATE Min value per 100g
Energy	1540 kj
Carbohydrates	54 g
Protein	34 g
Fat	1.0 g (Max)
Mineral	7.5g (Max)
Moisture content	5.0 g (Max)

CONTAINER CONTENTS		
20 FEET "DRY CONTA	AINER"	
PRODUCT	TOTAL BAGS	
MILK POWDER	500	
Without pallets		
40 FEET "DRY CONTAINER"		
PRODUCT	TOTAL BAGS	
MILK POWDER	1000	
Without pallets		









CONTENTS	APPROXIMATE Min value per 100g
Min. Butter fat Max. Moisture	99.8%
	Min. Butter fat

CONTAINER CONTENTS				
20	FEET "DRY CONTAINER	" PALLETISED		
PRODUCT	DRUMS	KG/DRUM	TOTAL KG	
GHEE	64	197	12,800	
40	FEET "DRY CONTAINER	" PALLETISED		
PRODUCT	DRUMS	KG/DRUM	TOTAL KG	
GHEE	96	197	19,200	
*4 Drums per pallet				



	SIZE	CASE PACKING	NET WEIGHT (LTRS)
	17 kg plastic cans	1	17
y)	2 kg tins	6	12
	1 kg tins	6	6
	½ kg tins	12	6
	213 Kg drum		197





SALTED





Energy	720 kCal
Protein	0.6 g
Fat	80 g
Vitamin A	2499 IU
Vitamin D	56 IU
Vitamin E	2.3 mg
Vitamin K	7 mcg

COMPOSITION	APPROX MIN PER 100%
Milk Fat	80%
Moisture content - Max	15.5%
Salt - Max	2%



INFORMATION - SALTED	
Shelf Life	8 months
Storage Information	Keep at 4-8°C

	SIZE	CASE PACKING	NET WEIGHT (LTRS)	
2 1)				
	250 g Plastic tubs	24 per carton	6.0	

UNSALTED

NUTRITIONAL Information	APPROXIMATE Min value per 100g
Energy	738 kCal
Protein	0.6 g
Fat	82 g
Vitamin A	2499 IU
Vitamin D	56 IU
Vitamin E	2.3 mg
Vitamin K	7 mcg

COMPOSITION	APPROX MIN PER 100%
Milk Fat	82%
Moisture content - Max	13%

INFORMATION - UNSALTED

Shelf Life	6 months
Storage Information	Keep at 4-8°C

SIZE	CASE PACKING	NET WEIGHT (LTRS)
250 g Plastic tubs	24 per carton	6.0



SALTED

Shelf Life



NUTRITIONAL INFORMATION	APPROXIMATE Min value per 100g
Energy	720 kCal
Protein	0.6 g
Fat	80 g
Vitamin A	2499 IU
Vitamin D	56 IU
Vitamin E	2.3 mg
Vitamin K	7 mcg

APPROX MIN PER 100%
80%
15.5%
2%

INFORMATION - UNSALTED



5)
	' /

SIZE	CASE PACKING	NET WEIGHT (LTRS)
500 g wrappers	24 per carton	12
Bulk (carton)	1 per carton	10

UNSALTED

NUTRITIONAL Information	APPROXIMATE Min value per 100g	
Energy	738 kCal	
Protein	0.6 g	
Fat	82 g	
Vitamin A	2499 IU	
Vitamin D	56 IU	
Vitamin E	2.3 mg	
Vitamin K	7 mcg	

COMPOSITION	APPROX MIN PER 100%	
Milk Fat	82%	
Moisture content - Max	13%	

Shelf Life	6 months
Storage Information	Keep at 3-5°C

SIZE	CASE PACKING	NET WEIGHT (LTRS)	
500 g wrappers	24 per carton	12	
Bulk (carton)	1 per carton	10	



 NUTRITIONAL
 APPROXIMATE

 INFORMATION
 MIN VALUE PER 8G

 Energy
 57.6 kCal

 Protein
 48 mg

 Fat
 6.4 g

 Vitamin A
 200 IU

 Vitamin D
 4.5 IU

 Vitamin E
 184 mcg

COMPOSITION APPROX MIN PER 100%

Milk fat	80%
Moisture content - Max	15.5%
Salt - Max	2%

VARIETY ----Salted



INFORMATION

Shelf Life	8 months
Storage	Store in a cool dry place. Keep at 4-8° C

SIZE	CASE PACKING	NET WEIGHT (KGS)
Mini butter tub (8 g)	288 pieces per carton	0.288





Egypt Malaysia Sudan **QUALITY EXPORTS ACROSS AFRICA** Seychelles • HEAD OFFICE - RUIRU (KENYA) DAIRY PLANT- KAMPALA (UGANDA) **EXPORT MARKETS** Mauritius BOTSWANA • BURUNDI • DJIBOUTI DEMOCRATIC REPUBLIC OF CONGO • ETHIOPIA EGYPT • MAURITIUS • MALAYSIA • RWANDA SOMALIA • SYRIA • SOMALILAND • SUDAN • SEYCHELLES TANZANIA.

United Nations Mission in Somalia

(*various bases)

United Nations Peacekeeping Missions





NOTES	Good Nutrition creates Health in all areas of our Existence. All parts are Connected.

